

### **2021 SPONSORSHIP OPPORTUNITIES**

The past couple of years, it has been more important than ever to ring in the new year with a fresh and healthy start. That's why Independent Health Foundation is bringing the fun of First Night® Buffalo directly to the homes of Western New York families. For over 30 years, First Night Buffalo has been the largest drug- and alcohol-free New Year's celebration, providing healthy and safe ways for families to kick off the new year. To ensure the health and safety of families this year, First Night Buffalo will look a little different, all while continuing to deliver a fun-filled celebratory tradition.

We are excited to share impactful ways you can partner with First Night Buffalo to welcome a safe start to 2022. As a corporate sponsor, your company will have creative opportunities to be showcased inside our festive First Night® Buffalo Party Packs with distribution to thousands of WNY families, along with prominent recognition through our advertising campaign featuring print, social media, television, radio and outdoor. Your support will allow this community tradition to continue and thrive during a time when we need to show just how passionate we all are about the health, well-being and resiliency of our city.

#### **Event Details:**

**Date:** Friday, December 31, 2021

**Location:** All from the comfort of your own home!

**Admission:** Free virtual event. Option to purchase Party Pack (family of 4).

**Advertising** December 1, 2021-December 31, 2021

Runs:

**Activities:** DIY crafts, games, various entertainers accessible via online channels, and more.

**Audience:** WNY families with school-aged children





# 2021 Sponsorship Opportunities



| SPONSORSHIP<br>LEVELS  | MARQUEE<br>\$6,000             | LIFE OF THE PARTY<br>\$4,500   | ENTERTAINMENT<br>\$3,000 | FRIEND<br>\$1,500          | COMMUNITY<br>\$            |
|--|--------------------------------|--------------------------------|--------------------------|----------------------------|----------------------------|
| Company recognition in press releases, radio ads on KISS 98.5 and STAR 102.5   |                                |                                |                          |                            |                            |
| Company logo with link on Independent<br>Health Foundation website for one year  |                                |                                |                          |                            |                            |
| Logo on billboards in Buffalo metro area and print ads in regional newspapers  |                                |                                |                          |                            |                            |
| Company recognition on social media<br>(Company tagged in Facebook event<br>description)   |                                |                                |                          |                            |                            |
| Logo placement in corner of select<br>First Night® Buffalo video content   |                                |                                |                          |                            |                            |
| 30 second ad played before video<br>entertainment on select First Night®<br>Buffalo video content (.wmv file<br>supplied by sponsor) |                                |                                |                          |                            |                            |
| Company recognition in emails sent to 25,000 Independent Health members  |                                |                                |                          |                            |                            |
| Summary of Return on Investment provided after event   |                                |                                |                          |                            |                            |
| Company branding opportunities for First Night® Buffalo Party Pack items   | LOGO<br>RECOGNITION            |                                |                          |                            |                            |
| Company recognition on countdown email sent to past participants   | LOGO<br>RECOGNITION            | LOGO<br>RECOGNITION            | NAME<br>RECOGNITION      |                            |                            |
| Opportunity to promote company<br>(informational flyers inside First Night®<br>Buffalo Party Packs – supplied by sponsor)            |                                |                                |                          |                            |                            |
| Company recognition on thank you correspondence sent to participants   |                                |                                |                          |                            |                            |
| Full color ad in First Night® Buffalo<br>promotional materials   |                                |                                |                          |                            |                            |
| Social media mentions on Independent<br>Health Foundation's Facebook page  | DEDICATED POST AND TAG         | DEDICATED POST AND TAG         | DEDICATED POST AND TAG   | TAG IN POST                |                            |
| Complimentary First Night® Buffalo<br>Party Packs  | 10 PACKS                       | 6 PACKS                        | 4 PACKS                  | 2 PACKS                    |                            |
| Company recognition on First Night®<br>Buffalo website   | HYPERLINKED<br>LOGO ON WEBSITE | HYPERLINKED<br>LOGO ON WEBSITE | LOGO<br>ON WEBSITE       | NAME MENTION<br>ON WEBSITE | NAME MENTION<br>ON WEBSITE |
|  |                                |                                |                          |                            |                            |

\*All promotions by sponsors will be at the discretion of the Independent Health Foundation.



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### YES, PLEASE COUNT ON OUR SUPPORT!

| Please select your sponsor                | level:   |  |  |
|---|--|--|--|
| ☐ Marquee - \$6,000                       | Life of the Party - \$4,500                                  | - \$4,500  |  |
| Entertainment - \$3,000                   | ☐ Friend - \$1,500   |  |  |
| Please check one:                         |  |  |  |
|   | sponsorship made payable to:<br>dation, Tax ID#: 16-1417199. |  |  |
| ☐ I have submitted sponsors on this page. | hip payment online using the QR code                         |  |  |
| ☐ I prefer to be billed at a lat          |  | To pay online, scan this<br>QR code with your<br>smart phone camera. |  |
| •••••                                     | •                      | ••••••   |  |
| Please print.                             |  |  |  |
| Company Name:                             |  |  |  |
| Contact Person:                           |  |  |  |
| Title:                                    |  |  |  |
| Address:                                  |  |  |  |
| City:                                     | State:   | Zip Code:  |  |
| Phone:                                    | Fax:   |  |  |
| Email:                                    |  |  |  |
| Signature:                                |  |  |  |
| •   | •                      | •••••  |  |
| Please check one:                         |  |  |  |
| ☐ Please deliver my First Nigh            | nt® Buffalo Party Packs to the address a                     | above  |  |
| ☐ Please donate my First Nig              | ht® Buffalo Party Packs to families in ne                    | eed  |  |
| Please fill out this form, scan,          | and email it back to Foundation@indep                        | endenthealth.com by  |  |

The Independent Health Foundation, Inc. (The Foundation) is a not-for-profit, tax exempt, charitable organization incorporated under New York State Corporate Laws. The Foundation is exempt from income taxes under section 501(c) (3) of the Internal Revenue Code.

**September 17, 2021**. If you have any questions, please call 716-635-4959.